**Tax Treaties: Their Impact on Doing Business Abroad**

**Instructor:** Stuart P. Sobel

Times have changed! Technological innovations have greatly simplified doing business abroad, but there is a problem. The countries of the world do not administer their tax systems in a unified manner, and the United States has tax treaties with 69 of the world’s 195 recognized countries.

Wise choices must be made when determining in which countries to do business and how to transact that business. This class will provide insight into the tax treaty process and its impact on doing business abroad.

Who should attend: Tax Practitioners

**Topics Covered:**

* Overview of the international tax environment and a fundamental look at the impact of our distressed economies
* How tax treaties are developed
* United States income tax treaties A to Z
* How to research tax treaties
* In-depth discussion of the United States’ treaties with Canada, Mexico, Israel, and the United Kingdom
* Discussion of ***double tax relief***
* How to claim treaty benefits
* Expatriate U.S. citizens – deciding where to reside based on tax treaty issues
* Treaty assistance and IRS competent authority resolution of problems

**Learning Objectives:**

* Acquire a better understanding of the international tax environment
* Determine the tax impact of choosing to do business in specific countries
* Avoid problems by researching tax treaties for specific types of business transactions
* Improve researching skills for treaty interpretation
* Avoid some ***double taxation*** situations