CORPORATE AND INSTITUTIONAL SERVICES

SOPHIE/JANICE/TOMMI/MICHELLE/SERGE/CAROL/DIO/NICK/MARY/PHILIPPE/LIZ/VOIRREY/CORINNE
JO/JASON/DESI/ENNA/JULIE/JUSTYNA/GEORGIA/MARIA/TEE/KYLE/HELENA/JANET/ALISON/LUKE
VIVIEN/DEE/AINE/EMMA/CHRISTOS/CORMAC/KAY/KATHRYN/ANDY/NATHAN/ALEXANDRA
NUALA/PETER/KASHA/KATIE/CHANTELLE/AISLIN/JERED/VASSO/NIKKI/ALLANA/GENE/PETYA
AMANDA/ELAINE/JACQUI/DOE/EVE/MAEVE/FILIPPO/DEREK/ASHLEY/CLARE/JOEL/CAROLYN/IRIS
ANDERS/RIMMA/OLLIE/LAZAR/CHLOE/MYRIA/USAMA/OLGA/MARTIN/KATERINA/VICTORIA/PAUL
CHRISTOPHER/ROBERTO/PETRA/CHRISTEL/SAM/AMY/LEIGH/ANGELIKA/HAYLEY/ANNEMARIE/ANDRÉ
KIERON/DOMINIC/EVA/ANNA/NICOLA/JIM/THERESE/JEAN/OLIA/MARIAN/RUTH/ANTONY/KERRIE-ANNE
BREIT/ANITA/TERESA/LEANNE/BEN/MICHELE/LORRAINE/KIM/DELYSE/MAREE/KAREN/MAURICE
SOLEDAD/NORA/CRAY/ROGER/ALEXIS/IBELA/JANE/RHONDA/RICO/LIZZIE/JULIETTE/YANN
PAT/CASEY/SHANE/AGIN/SCOTT/LYNDSEY/CONOR/GAVRIELLA/ANDRI/TONIA/DONNA/SUZANNE
EMILY/DAN/CHARLIE/TINA/MIYU/SEAN/SAMANTHA/LEE/ALEX/ATHENA/MAKI/GRANT/GABRIELLA
STEPH/ERIN/LEANDRO/PHIL/CELONE/LIANNE/KEVIN/HEATHER/VALERIE/XIUYAN/SHAUNA/TRACEY
WE BELIEVE...

...THAT SMALL IS BEAUTIFUL
So we will never lose our boutique culture, regardless of how much we grow

...IN OUR PEOPLE
And we are creating an environment that enables them to flourish – so that they can give their best to you

...IN MAKING THINGS HAPPEN
And offer options, ideas and a single point of contact for your multi-country structures

...IN OUR ABILITY TO ADD VALUE
We see the finer detail and the bigger picture, so we can respond rapidly and (often) in unexpected ways

...IN COMMUNICATION
We operate in several locations and many languages but our people all speak ‘team’

...IN FORWARD THINKING
And see technology as a tool for delivering seamless, consistent service across different countries and time zones

...IN LONG-TERM RELATIONSHIPS
And hope you’ll still be working with us 20, 30 years from now, enjoying the same qualities, attitude and an international business run the way you want
Success comes from knowledge and experience applied with passion, drive and a sense of humour.

MARK
GROUP CHIEF EXECUTIVE OFFICER
OUR BEGINNING...

...is a conventional one. We started life in 1988 as a single trust company, and over the next 24 years we expanded to seven locations in the main financial centres of the world.

So far, so ordinary. Then our story gets interesting.

THE METAMORPHOSIS

As with all businesses, our reason for being is the creation of profit and it would be disingenuous of us to suggest otherwise. But how we have chosen to achieve this gives us an edge and makes us stand out from the crowd.

We have always believed that our people were our biggest asset, and in mid-2012 we set out to prove that a truly people focused culture naturally results in superior client service. And so our adventure began.

THE ROAD LESS TRAVELLED

From that moment on, we deliberately and consciously put our people at the front and centre of our organisation. In fact, our people-centric focus is woven into the very fabric of our name, First Names Group. It is both a reminder and a promise that our vision is not merely lip service.

We are creating a working environment that encourages all our ‘First Names’ from top to bottom to be open, committed, respectful, commercial, independently minded, professional and positive. We call this our DNA. We recruit and develop talented people at all levels and we support them by investing in their professional development.

Our people have responded by working not just hard, but smart. And it is these motivated, experienced professionals who will take the time to understand your needs, who will give you options and ideas and who have the freedom and the confidence to forge long-term, mutually rewarding relationships with you.
Our business is first, second and third about the relationships we have with our clients.
OUR PEOPLE

WE’D ARGUE THAT OUR FIRST NAMES ARE A CUT ABOVE THE REST.

OUR CULTURE OF EXCELLENCE

We place high expectations on our people because we know they are up for the challenge. We value independence, intelligence, know-how, experience and a positive outlook.

We look for these attributes when we recruit and develop and promote them in all our First Names. To all this we add strength of character and a backbone.

The result is a pool of talent that is at your disposal so that you can rest easy in the knowledge that your business is being taken care of by professionals who know their craft and enjoy adding value.

OUR FIRST NAMES ARE:

/ Professionals who have years of experience and expertise in providing corporate and institutional services, primarily to multinational companies and institutional investors
/ Pro-actively involved in client relationships
/ Straight talking and committed to excelling when it comes to service delivery
/ Valued for their individuality, as well as their professional qualifications
/ Multilingual - we have extensive language capability across all of our locations
/ Technically proficient and have a thorough understanding of complex international tax and operational structures
The whole is greater than the sum of its parts.
**WHAT WE DO**

**WE OFFER THE VERY BEST IN CORPORATE AND INSTITUTIONAL SERVICES.**

**FIRST THINGS FIRST**

We’re a business built on people and it’s this culture, in combination with our independence from financial or legal institutions, that means we can deliver superior corporate and institutional services.

**IT'S PERSONAL**

We recognise that one size does not fit all. We take the time to understand your individual needs, and we take pride in our ability to tailor the right solutions. We believe that what makes us special is the way we share our experience and pool our knowledge, drawing from an extensive, integrated platform of expertise and processes spread among multiple strategic locations.

**A UNIFIED APPROACH**

Our approach to service delivery is based on a framework of robust processes and knowledge sharing and this joined-up thinking extends to you.

**OUR SERVICES**

- Company/entity formation
- Corporate management
- Corporate secretarial
- Domiciliation
- Financial reporting and administration
- HR administration and payroll services
- Loan agent/registered agent
- Tax compliance

**OUR SOLUTIONS**

- Corporate structures
- Foreign direct investments
- Business support services
- Structured finance
- Capital markets
- Real estate
There is no limit to what you can do or where you can go if you don’t mind who gets the credit.
WE'RE IN IT FOR THE LONG HAUL

We know that everyone works best when they know and trust one another. That’s why we give our people the encouragement and freedom to form long-lasting relationships with you. It’s also why we make sure that you always have one dedicated First Name assigned to you so that you have a known, trusted single point of contact who knows you and your business.

OUR KNOWLEDGE IS YOUR STRENGTH

Our presence in – and knowledge of – the regulatory landscape in so many of the world’s key financial jurisdictions means we can respond to your specific needs, whether you are a medium-sized business or a Fortune 500 company.

WHO WE DO IT FOR

Our commitment to the professional development of all of our First Names also ensures that they are always equipped to deal with the ever-changing and complex corporate environment.

YOU ARE:

/ Multinational companies
/ Fortune 500 companies
/ Institutional investors

…and operate across a range of industries – aviation, real estate, private equity and capital markets – supported by our specialist teams.

The team at First Names Group brings the perfect mixture of professionalism and actual caring rarely found in the same firm.
The strength of the team is each individual member. The strength of each member is the team.
WE’RE WHERE YOU WANT TO BE

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For information on the legal and regulatory status of our companies, please visit firstnames.com/legal.
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First things first.
WE BELIEVE OUR PEOPLE FOCUSED GROUP WILL DELIVER SUPERIOR CLIENT SERVICE.

WE ARE FIRST NAMES GROUP.

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